

NorthStar 2010 Compensation Plan

Qualified Accounts	Retroactive Commission Rate*	Performance Prizes	Training Bonus	Rent Bonus	Summer Earnings	PER ACCT	5-Yr Residual**	Total Earnings	PER ACCT w/ RESIDUAL
25	\$350		\$500	\$0	\$9,250	\$ 370	na	\$9,250	\$370
50	\$410	Digital Camera	\$500	\$1,800	\$23,050	\$ 461	\$5,397	\$28,447	\$569
75	\$410	Cruise for 2	\$500	\$1,800	\$34,900	\$ 465	\$8,095	\$42,995	\$573
100	\$480	Laptop	\$500	\$1,800	\$53,450	\$ 535	\$10,794	\$64,244	\$642
115	\$500		\$500	\$1,800	\$62,950	\$ 547	\$12,413	\$75,363	\$655
130	\$520	50" LCD TV	\$500	\$1,800	\$75,050	\$ 577	\$13,492	\$88,542	\$681
150	\$550		\$500	\$1,800	\$89,950	\$ 600	\$16,190	\$106,140	\$708
175	\$575	Snow Mobile	\$500	\$1,800	\$113,075	\$ 646	\$18,889	\$131,964	\$754
200	\$590		\$500	\$1,800	\$130,450	\$ 652	\$21,587	\$152,037	\$760
225	\$610		\$500	\$1,800	\$149,700	\$ 665	\$24,286	\$173,986	\$773
250	\$630	Harley Sportster	\$500	\$1,800	\$175,950	\$ 704	\$26,984	\$202,934	\$812
275	\$640		\$500	\$1,800	\$194,450	\$ 707	\$29,682	\$224,132	\$815
300	\$675	Jeep Wrangler	\$500	\$1,800	\$239,950	\$ 800	\$32,381	\$272,331	\$908
350	\$700		\$500	\$1,800	\$282,450	\$ 807	\$37,778	\$320,228	\$915

* Rate is based on a 10-pt system, 60-mo agmnt, \$99 Activation, and \$44.99 for two-way voice and \$49.99 for cellular, \$250 advanced during summer

** Estimated residual value for 5 years and 6% average annual customer attrition.